



REGISTER AYACHT.COM

MARINE & CORPORATE SERVICES



INTRODUCING RAY

RegisterAYacht.com (RAY) is the marine division of Sovereign Group. With the expertise acquired over 25 years of experience in the field of yacht registration and offshore company management, Gibraltar-based RAY offers an unparalleled range of professional and highly personalised services to yacht owners worldwide.

RAY was originally established to provide yacht registration services in the Red Ensign Group of shipping registers. Any vessel registered in the UK, a British Crown Dependency or UK Overseas Territory, is a "British ship" and is entitled to fly the Red Ensign flag.

As a member of Sovereign Group, RAY now registers, administers and manages both pleasure and commercial vessels in all major flag states. With affiliate offices in more than 20 countries all over the world, our registration speed and friendly efficiency is second to none.

Established in 1987, Sovereign Group provides a full range of wealth management services from its strategically located office network. Its core business is setting up and managing companies, trusts and other structures.

In addition to working closely with RAY, the Group offers tax and succession planning, legal, insurance, accounting and asset management services.

*...Registers, administers
and manages in all
major flag states...*



*...Confidentiality
of ownership and
corporate limited
liability...*

OWNERSHIP AND REGISTRATION

RegisterAYacht.com can liaise on behalf of a client with agents or brokers and will assist in preparing documentation to transfer the title and successfully complete either a purchase or sale.

Registration of a yacht in the name of a company will provide confidentiality of ownership. Just as importantly, using a corporate structure affords the legal protection afforded by corporate limited liability.

Additionally, owning a yacht through a carefully tailored corporate structure may bring benefits in respect of inheritance tax issues, as well as reducing transfer taxes on the future sale of the yacht.

All such corporate structures must comply at all times with the law applicable in the owner's home country. RAY is particularly familiar with providing advice and information for clients operating vessels in European Union waters.

Registration is of course the test of a vessel's nationality. There are many advantages to having a British registered yacht, but if you want to fly the Red Ensign it is important to make an educated choice as to which British Port of Registry will meet your particular needs. Each register is self-contained and has different regulations in place, offering its own advantages or, in some cases, disadvantages.



...A comprehensive range of marine services...

SCOPE OF SERVICES

RegisterAYacht.com advises on a comprehensive range of marine services, which includes:

- Corporate ownership
- Yacht registration in all major flag states
- Radio, EPIRB and ComSat licensing and registration
- Assistance with surveying and coding
- Tax and VAT planning
- Insurance & finance
- Crew administration
- Banking and card facilities
- Payrolls, FX & international payments

As part of Sovereign Group, RAY works closely with its sister companies whenever their expertise is required. In particular, Sovereign Insurance Services Ltd is able to arrange competitive quotes from well-recognised insurance specialists for assets of almost any type. Reliable and cost effective insurance is essential to yacht owners and RAY would be delighted to discuss your insurance needs, even if it is not otherwise involved in the management of your yacht.



PLAIN SAILING

Yachts can be registered in many different jurisdictions around the world and using a variety of different ownership structures. Essential factors to consider are:

- Value and dimensions of the vessel
- Intended cruising ground and use
- Any financing requirements
- Marine qualifications of owner
- Crewing requirements
- Residence of owner
- Chartering options
- Yacht certification

Making the right choice will minimise your costs and enhance the enjoyment and value of your vessel. Making the wrong choice could mean extra taxes and costs – and could seriously limit your options for financing, sailing or chartering out.

RegisterAYacht.com is dedicated to getting it right. Our team of in-house lawyers can provide all the necessary legal expertise and we have associate offices in all the major shipping jurisdictions.

We cannot promise you fair winds but we can guarantee you plain sailing. Contact RAY for an initial, no obligation consultation.

*...We can guarantee
you plain sailing...*

CONTACT

Abu Dhabi

Tel: +971 2 495 2785
ad@SovereignGroup.com

Bahamas

Tel: +1 242 322 5444
bh@SovereignGroup.com

Bahrain

Tel: +973 17 1515 71
bahrain@SovereignGroup.com

British Virgin Islands

Tel: +1 284 495 3232
bvi@SovereignGroup.com

Cayman Islands

Tel: +1 949 7555
cayman@SovereignGroup.com

China, Beijing

Tel: +86 10 6582 0268
china@SovereignGroup.com

China, Shanghai

Tel: +86 21 5211 0068
china@SovereignGroup.com

Curaçao

Tel: +599 9 465 2698
cu@SovereignGroup.com

Cyprus

Tel: +357 25 733 440
cy@SovereignGroup.com

Dubai

Tel: +971 4 448 6010
dubai@SovereignGroup.com

Gibraltar

Tel: +350 200 76173
gib@SovereignGroup.com

RegisterAnAircraft.com

Tel: +350 200 76173
rana@SovereignGroup.com

RegisterAYacht.com

Tel: +350 200 51870
ray@SovereignGroup.com

Sovereign Accounting Services (Gibraltar) Limited

Tel: +350 200 48669
sasgib@SovereignGroup.com

Sovereign Asset Management Limited

Tel: +350 200 41054
sam@SovereignGroup.com

Sovereign Insurance Services Limited

Tel: +350 200 52908
sis@SovereignGroup.com

Guernsey

Tel: +44 1481 729 965
ci@SovereignGroup.com

Hong Kong

Tel: +852 2542 1177
hk@SovereignGroup.com

Isle of Man

Tel: +44 1624 699 800
iom@SovereignGroup.com

Malta

Tel: +356 21 228 411
ml@SovereignGroup.com

Mauritius

Tel: +230 403 0813
mu@SovereignGroup.com

The Netherlands

Tel: +31 20 428 1630
nl@SovereignGroup.com

Portugal

Tel: +351 282 340 480
port@SovereignGroup.com

Seychelles

Tel: +248 4321 000
sc@SovereignGroup.com

Singapore

Tel: +65 6222 3209
sg@SovereignGroup.com

South Africa, Cape Town

Tel: +27 21 418 2170
sact@SovereignGroup.com

South Africa, Johannesburg

Tel: +27 11 305 7480
sajb@SovereignGroup.com

Switzerland

Tel: +41 21 971 1485
ch@SovereignGroup.com

Turks & Caicos Islands

Tel: +1 649 946 2050
tci@SovereignGroup.com

United Kingdom

Tel: +44 20 7389 0555
uk@SovereignGroup.com

Sovereign Trust (Bahamas) is licensed as a Financial Corporate Service Provider - Licence No. 153/ File No.157. Sovereign Corporate (BVI) Limited is licensed by the British Virgin Islands Financial Services Commission with a Class I Trust. Licence No. CTL12004. Sovereign (Cayman) Limited is licensed by the Cayman Islands monetary Authority with a companies management. Licence No. 558456. Sovereign Trust (Gibraltar) Limited is licensed by the Financial Services Commission of Gibraltar as a Company Manager and Professional Trustee. Licence no. FSC 001438. Sovereign Asset Management is authorised by the Financial Services Commission of Gibraltar to conduct investment business. Sovereign Insurance Services is authorised by the Financial Services Commission of Gibraltar as a general insurance intermediary. Sovereign Trust (Channel Islands) Limited is licensed under a Full Fiduciary Licence by the Guernsey Financial Services Commission. Reference No: 2005108. Sovereign Trust (Isle of Man) Limited is licensed by the Isle of Man Financial Supervision Commission as a Corporate Service Provider (Licence No. 43215) and as a Trust Service Provider (Licence No. 43521). Sovereign Trust (Malta) Limited is licensed by the Malta Financial Services Authority as a Trust Service Provider Licence no. C26143 and as a Retirement Scheme Administrator under Sovereign Pension Services Limited, Licence no. C56627. Sovereign Trust (Mauritius) Limited is licensed as a Management Company Licence No. M00006831. Sovereign Trust (Netherlands) BV is licensed as a Trust Company by the Dutch National Bank. Sovereign Trust (Seychelles) Limited is licensed by the Seychelles International Business Authority Licence No. IC5056. Sovereign Trust (Singapore) Pte Ltd is regulated by the Monetary Authority (MAS) as a Trust Business Licence holder (No.TC 000020-1). Sovereign Trust (TC) Limited is licensed by the Financial Services Commission of the Turks & Caicos Islands Licence No. 029.



General Enquiries

Tel: +350 200 51870

ray@SovereignGroup.com

www.SovereignGroup.com

RegisterAYacht.com

Suit 2B, Mansion House

143 Main Street

Gibraltar

RiskWarning: This document does not constitute an offer to sell or an invitation to subscribe for, or the solicitation of an offer to buy or to subscribe for any particular investment and is not for distribution to anyone other than clients of The SovereignGroup nor should it be copied or distributed by recipients to any other persons. Past performance is not necessarily a guide to future performance and the value of an investment and the income arising from it can go down as well as up and could result in the loss of capital. The value of some investments may be influenced by changes in exchange rates.