



**REGISTER AYACHT.COM**

MARINE & CORPORATE SERVICES



## INTRODUCING RAY

RegisterAYacht.com (RAY) is the marine division of Sovereign Group. With the expertise acquired over 25 years of experience in the field of yacht registration and offshore company management, Gibraltar-based RAY offers an unparalleled range of professional and highly personalised services to yacht owners worldwide.

RAY was originally established to provide yacht registration services in the Red Ensign Group of shipping registers. Any vessel registered in the UK, a British Crown Dependency or UK Overseas Territory, is a “British ship” and is entitled to fly the Red Ensign flag.

As a member of Sovereign Group, RAY now registers, administers and manages both pleasure and commercial vessels in all major flag states. With affiliate offices in more than 20 countries all over the world, our registration speed and friendly efficiency is second to none.

Established in 1987, Sovereign Group provides a full range of wealth management services from its strategically located office network. Its core business is setting up and managing companies, trusts and other structures.

In addition to working closely with RAY, the Group offers tax and succession planning, legal, insurance, accounting and asset management services.

*...Registers, administers  
and manages in all  
major flag states...*



# OWNERSHIP AND REGISTRATION

RegisterAYacht.com can liaise on behalf of a client with agents or brokers and will assist in preparing documentation to transfer the title and successfully complete either a purchase or sale.

Registration of a yacht in the name of a company will provide confidentiality of ownership. Just as importantly, using a corporate structure affords the legal protection afforded by corporate limited liability.

Additionally, owning a yacht through a carefully tailored corporate structure may bring benefits in respect of inheritance tax issues, as well as reducing transfer taxes on the future sale of the yacht.

All such corporate structures must comply at all times with the law applicable in the owner's home country. RAY is particularly familiar with providing advice and information for clients operating vessels in European Union waters.

Registration is of course the test of a vessel's nationality. There are many advantages to having a British registered yacht, but if you want to fly the Red Ensign it is important to make an educated choice as to which British Port of Registry will meet your particular needs. Each register is self-contained and has different regulations in place, offering its own advantages or, in some cases, disadvantages.

*...Confidentiality  
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## SCOPE OF SERVICES

RegisterAYacht.com advises on a comprehensive range of marine services, which includes:

- Corporate ownership
- Yacht registration in all major flag states
- Radio, EPIRB and ComSat licensing and registration
- Assistance with surveying and coding
- Tax and VAT planning
- Insurance & finance
- Crew administration
- Banking and card facilities
- Payrolls, FX & international payments

As part of Sovereign Group, RAY works closely with its sister companies whenever their expertise is required. In particular, Sovereign Insurance Services Ltd is able to arrange competitive quotes from well-recognised insurance specialists for assets of almost any type. Reliable and cost effective insurance is essential to yacht owners and RAY would be delighted to discuss your insurance needs, even if it is not otherwise involved in the management of your yacht.

*...A comprehensive range of marine services...*





## PLAIN SAILING

Yachts can be registered in many different jurisdictions around the world and using a variety of different ownership structures. Essential factors to consider are:

- Value and dimensions of the vessel
- Intended cruising ground and use
- Any financing requirements
- Marine qualifications of owner
- Crewing requirements
- Residence of owner
- Chartering options
- Yacht certification

Making the right choice will minimise your costs and enhance the enjoyment and value of your vessel. Making the wrong choice could mean extra taxes and costs – and could seriously limit your options for financing, sailing or chartering out.

RegisterAYacht.com is dedicated to getting it right. Our team of in-house lawyers can provide all the necessary legal expertise and we have associate offices in all the major shipping jurisdictions.

We cannot promise you fair winds but we can guarantee you plain sailing. Contact RAY for an initial, no obligation consultation.

*...We can guarantee  
you plain sailing...*

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