

# 2019 MAURITIUS SEMINAR

JOHANNESBURG 13 NOVEMBER 2019 ▪ CAPE TOWN 14 NOVEMBER 2019



Mauritius



## AGENDA FOR 2019 MAURITIUS SEMINAR

07:30

REGISTRATION

08:00

OFFICIAL WELCOME AND INTRODUCTION

COREEN VAN DER MERWE – MANAGING DIRECTOR OF SOVEREIGN TRUST (SA) LIMITED



Coreen Van Der Merwe

After Coreen completed her Master's Degree in Commercial Law at Stellenbosch University, Coreen joined Herold Gie Attorneys in Cape Town. She spent 3 years practicing law after which she joined Sovereign Trust (SA) Limited as a legal consultant. She has obtained a certificate in International Tax Law from the University of Cape Town in 2009. In 2010 Coreen was appointed as the Managing Director of Sovereign's South African operations. Coreen has 11 years of experience in the offshore industry with a specific focus on structuring offshore companies, trusts (including international retirement trusts) for South African tax residents and businesses expanding into Africa or the rest of the world. Coreen is regularly interviewed by business journalists around the country and is a familiar face and voice on eNCA and Classic FM. She is an enthusiastic tennis and table tennis player in her spare time.

08:10

TOPIC: DOES THE NEW COMPANY REGIME IN MAURITIUS STILL OFFER A GOOD BUSINESS BASE?

VIDISH JUGURNAUTH – DIRECTOR OF SOVEREIGN TRUST (MAURITIUS) LIMITED



Vidish Jugurnauth

After completing his Bachelor of Sciences Honours degree in Economics, Vidish spent 5 years in London studying accountancy at the London College of Accountancy. After returning to Mauritius he joined the Mauritius Revenue Authority in the tax processing department. He joined a Corporate Services Provider as client accountant where he worked for 5 years during which he moved to the trust and corporate department as senior administrator. He joined Sovereign in 2015 and currently manages the administration department. He is currently studying his LLB from the University of London. With more than 9 years' experience in the Financial Services industry, he has expertise in accounting and administration of global business companies and trusts and is an approved officer of the Financial Services Commission. He has been a member of the Junior Chamber International, a non-profit international non-governmental organization which empowers young citizens to engage in social work. In his spare time Vidish enjoys cooking.

08:55

Q&A

09:00

TOPIC: TAX CONSIDERATIONS FROM A SOUTH AFRICAN PERSPECTIVE WHEN STRUCTURING COMPANIES AND TRUSTS IN MAURITIUS.

RONÉ SILKE - SENIOR STRUCTURING EXPERT AT SOVEREIGN TRUST (SA) LIMITED



Roné Silke

Roné studied LLB at Stellenbosch University, followed by two years of articles, after which she was admitted as an attorney and conveyancer of the High Court of South Africa. She then practiced law for 5 years, specializing in property and contract law. Looking for a new challenge, she joined a Mauritius-based trust company, specializing in company and trust structuring. After almost 3 years of gaining experience in this sector, she joined Sovereign Trust in June 2016, thereby broadening her horizons with wider product ranges and more international exposure. She has a passion for people, enjoys spending time with family and friends and likes to keep fit – an essential requirement for the task of looking after two very active toddlers at home.

09:45

Q&amp;A

09:50

BATHROOM BREAK

10:00

**TOPIC: INTERNATIONAL LIFE INSURANCE SOLUTIONS FOR HIGH NET WORTH INDIVIDUALS**  
**STEPHEN COULSON - DIRECTOR OF ATLAS LIFE**



Stephen Coulson

Stephen is the co-founder of Atlas Life and has more than 30 years financial service experience. He started his career in the City of London and has worked in Asia and Africa for the past two decades. He has a great depth of knowledge on international wealth management and estate planning solutions and has worked with many leading financial institutions in South Africa including Old Mutual, Nedbank, Sanlam and RMBI. Stephen is ACII qualified and lives in Mauritius with his wife and two children. In his spare time he enjoys going for walks and reading books.

10:20

Q&amp;A

10:25

**TOPIC: MAURITIUS PROPERTY FOR LIVING, WORKING AND HOLIDAYING**  
**TIMO GELDENHUYS - DIRECTOR OF MAURITIUS SOTHEBY'S INTERNATIONAL REALTY**



Timo Geldenhuys

Timo is an experienced sales director with over 15 years' experience in luxury real estate. He is a founding partner of Hayes, Matkovich and Associates, a leading golf estate sales specialist in South Africa. An islander since 2005, his sales and negotiation skills were key to the launch of Heritage Villas Valriche, a 288-villa residential golf estate in the South of Mauritius. He is now the international sales and marketing director for Mauritius Sotheby's International Realty, the exclusive agent for the most exquisite residential properties on the island. Timo enjoys spending his free time on a mountain bike, playing golf and going to the beach with his family and friends.

10:45

Q&amp;A

10:50

**TOPIC: MCB: A ONE-STOP-SHOP FOR ALL YOUR BANKING AND NON-BANKING FINANCIAL NEEDS**



Sheena Bobeechun-Kinnoo

**SHEENA BOBEECHUN-KINNOO - RELATIONSHIP MANAGER AT MAURITIUS COMMERCIAL BANK**

Sheena joined MCB Ltd in January 2015 in the strategy research and development department where she was responsible for conducting economic reports aimed at providing insights and forecasts to economists and investor communities of the country. She recently joined the MCB global business segment as the relationship manager where she has the responsibility of managing a portfolio of around 500 corporate clients. Sheena is called upon to maintain a close relationship with local and international fiduciaries while participating in onboarding committees to provide her insights and views on clients' various requests. Sheena is also well versed in KYC process requirements with the global business sector and collaborates closely with compliance departments for clients onboarding. Prior to joining MCB, she was working for a leading fiduciary operating in the Mauritian global business sector for about two years. Sheena holds a bachelors degree in Economics and Commerce from the University of Western Australia majoring in Banking, Finance, Economics and International Business. She earned the Chartered Financial Analyst (CFA) designation and is a member of the CFA Institute. In her spare time Sheena enjoys trying new places to eat, reading and spending time with family.



Darshini Sunkur Bhowany

**DARSHINI SUNKUR BHOWANY - RELATIONSHIP MANAGER AT MAURITIUS COMMERCIAL BANK**

Darshini has over 18 years of banking experience. She started her career in the trade finance department at HSBC in Mauritius and later moved to Banque Internationale des Mascareignes in the global business section. In 2018, she joined MCB as a relationship manager in the global business team and, subsequently moved to private banking and wealth management as the private banker to manage a portfolio of high net worth and ultra high net worth clients. She recently integrated the external asset manager team where her main responsibilities are to maintain close relationships with wealth managers, asset managers and family offices and to manage a portfolio of high net worth and ultra high net worth clients referred by these professionals. Darshini holds a bachelor degree in law & management with a specialization in accounting and finance from the University of Mauritius. In her spare time Darshini enjoys spending time with friends and family.



Sharon Cleopatre

**SHARON CLEOPATRE - BUSINESS DEVELOPER AT MAURITIUS COMMERCIAL BANK**

Sharon is a business developer with the global business segment at MCB. She has accumulated 16 years of experience at the bank with 11 years specifically in the global business sector. With her vast experience and knowledge of the bank's offerings, Sharon is responsible for expanding the clientele of the Global Business segment at MCB, both at local and international front and works closely with relationship managers and other stakeholders within the organization while collaborating with local and international fiduciaries. Sharon is well versed in the regulatory processes covering ATCA and CRS requirements as well as KYC procedures such as AML requirements. She is called upon to participate in conferences and forums to keep abreast of developments within the sector while continuing to expand her network. In her spare time Sharon enjoys creating new recipes and reading stories to her son.

11:10

Q&amp;A

11:15

COFFEE BREAK

11:35

TOPIC: REAL ESTATE FUND AND REAL ESTATE IN MAURITIUS

**RÉGIS VERPILLEUX - CHIEF OPERATING OFFICER AT ANANTA FUND MANAGERS**

Régis Verpillieux

With over 25 years of experience, Régis has an insider's perspective on the finance and wealth industry both through his own direct experience in Paris and New York where he worked among the largest financial institutions such as Crédit Agricole, Barclays and Asset Management firms. He graduated with a bachelor of finance, a master of wealth management and NASD USA Series 7 / AMF certifications. He has also worked in trading room, wealth management and private banking. In his spare time Régis enjoys spearfishing and kayaking.

11:55

Q&amp;A

12:00

TOPIC: RAISING CAPITAL IN MAURITIUS FOR AFRICAN PROJECTS

**KEVIN SIBARTIE - FOUNDER AND DIRECTOR OF LINEAGE INVEST**

Kevin Sibartie

Kevin founded the Lineage Invest after various stints in key financial and legal institutions over the last 10+ years. His experience has been focused on the Mother Continent at the very outset of his career. His last position within MCB Capital Markets, the investment arm of The Mauritius Commercial Bank Group, the oldest and amongst the top 20 biggest banks in Africa was very much relevant in his decision to establish the firm. There he was exposed to various private equity, debt capital markets, project finance, M&A and asset management assignments with a strong African element. Kevin has the overall responsibility of the firm with key roles in strategy, business development and overseeing the executions of mandates from start to finish. When not working Kevin enjoys cooking and is a (desolate) fan of Manchester United.

12:20

Q&amp;A



12:25

## TOPIC: LIVING THE DREAM IN MAURITIUS – PRO'S AND CON'S

### NICO VAN ZYL – MANAGING DIRECTOR OF SOVEREIGN TRUST (MAURITIUS) LIMITED



Nico Van Zyl

South African born, Nico joined Sovereign in 2013, working at the Group's Gibraltar headquarters. During his time as business development consultant, he led the European business development function to Estonia, Finland, Portugal and Spain. He was also later appointed as head of CRM implementation for Europe and oversaw the training in CRM usage to 24 members of Sovereign staff across 7 European jurisdictions. Nico relocated to join Sovereign's Mauritius subsidiary in August 2017, was appointed as sales director in June 2018 and as managing director of Sovereign Trust (Mauritius) Limited in May 2019. He also heads up East African business development focusing on corporate clients and their expansion to and from Kenya, Rwanda, Uganda and Tanzania. Hugely experienced in global company formation and corporate services provision, especially in the e-gaming, e-money/ payments and blockchain industries, Nico has assisted a number of the world's largest gaming and payments companies who are based in Europe with their corporate structuring requirements, African expansion as well as ancillary services to them, their clients and their staff. Nico became a full STEP member in 2018 and is also a member of the Mauritius Institute of Directors. Before his career in financial services, Nico worked in the yachting industry and he is a qualified Yachtmaster and Divemaster. He also gained considerable knowledge of the tourism industry and holds a diploma in tourism and tour operations.

12:55

## Q&A

13:00

## THANK YOU AND CLOSING BY COREEN VAN DER MERWE

13:10

## LIGHT LUNCH AND NETWORKING

### ABOUT SOVEREIGN

Sovereign began in Gibraltar in 1987 and has since grown into one of the largest independent corporate and trust service providers in the world. We currently manage over 20,000 clients that include companies, entrepreneurs, private investors or high net worth individuals and their families – and have assets under administration in excess of US\$10 billion.

**Sovereign Corporate Services** – offers company formation and management across all major jurisdictions, together with the necessary support to assist companies of all sizes to establish and sustain operations successfully.

**Sovereign Private Client Services** – provides trustee services, wealth management and succession planning to internationally mobile families and entrepreneurs.

**Sovereign Retirement Planning** – devises and administers individual and corporate international pension schemes that offer choice, transparency and portability across multiple jurisdictions.

**Sovereign Insurance Services** – offers bespoke corporate and personal insurance services for our clients, wherever they are domiciled.

We have established a network of offices or agents in all major international finance centres allowing our clients to access a global service from a local point of delivery.

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