

Smart real estate solutions

OPTIMISING TAXES,
SELECTING THE BEST
VEHICLES & OBTAINING
RESIDENCY PERMITS

France, UK, Spain, Portugal, UAE/Dubai, Monaco, Mauritius, Malta, Cyprus:

- > How to adjust your tax optimisation strategies to new anti abuse rules?
- > How to benefit from new tax incentives offered to boost real estate markets?
- > How to obtain residency permits?

Cécile Villacres-Acolas,
Partner, Rosemont
Consulting SARL, Monaco

Simon Denton,
Managing Director,
Sovereign (UK), London

Federico Frünbeck,
Partner, Dr. Frühbeck
Abogados, S.L.P., Madrid

Filipe Freitas da Costa,
Advogado / Lawyer,
Caetano de Freitas &
Associados, Sociedade de
Advogados, Lisbon

Ludovic Verbist,
Managing Director,
AAMIL Group,
Geneva and Mauritius

- **FRANCE:** recent changes in tax rules impacting property structuring, impact of automatic exchange of information on French property structuring
- **UK:** the reform relevant to offshore companies and other arrangements owning UK real estate; how and when to use UK companies, overseas companies & other international arrangements including trusts to acquire UK property
- **SPAIN:** which compliant tax & estate planning solutions?
- **MAURITIUS:** structuring the investment, residency & citizenship
- **PORTUGAL:** tax incentives on investment vehicles and on projects
- **UAE/DUBAI:** real estate investment vehicles; real estate investments as an interesting way to become resident
- **MONACO:** real estate investment vehicles which can be used in Monaco; obtaining a Monegasque residency permit



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8.50 Introduction by the chairman of the conference

ADJUSTING TAX OPTIMISATION STRATEGIES TO TOUGHER FISCAL ENVIRONMENTS

9.00 FRANCE

Recent tax changes; anti-abuse measures: ensuring the security of your tax planning scheme

- Recent changes in French tax rules impacting property structuring (ECJ condemnation, CGT changes, recent case on real estate property definition, etc.)
- Adaptation after recent DTT changes (i.e.: Luxembourg, Swiss)
- The limit of anonymity in French compliant structuring?
- The impact of CRS rules and automatic exchange of information on French property structuring
- The publication by the French tax authorities of abuse schemes and how to proceed with the new anti-abuse measure
- The future of the “déprépondérisation” scheme

Cécile Villacres-Acolas, Partner, Rosemont Consulting SARL, Monaco

9.40 UNITED KINGDOM

The reform relevant to offshore companies and other arrangements owning UK real estate

- The new UK property taxation regime relevant to non-UK domiciled and UK domiciled persons.
- Capital gains tax now extended to non-resident persons and companies, graduated Stamp Duty Land Tax (SDLT), Increases in Annual Tax Enveloped Dwellings (ATED)
- How to minimize and navigate away from the impact of the above recent changes.
- Why is it so vital to select the right arrangements (companies, trusts, insurance and pensions etc.) for an investment in UK real estate?
- How and when to use UK, overseas companies and other international arrangements including trusts to acquire and invest in UK property.
- Case study illustrations will also be featured relevant to acquiring UK commercial property and purchasing UK development property

Simon Denton, Managing Director, Sovereign (UK), London

10.20 Coffee break

10.40 SPAIN

Real estate investments in Spain: which compliant tax & estate planning solutions?

Federico Frúnbeck, Partner, Dr. Frühbeck Abogados, S.L.P., Madrid

CAPTURING NEW OPPORTUNITIES: TAX INCENTIVES, RESIDENCE PERMITS

11.20 PORTUGAL

Real estate investments in Portugal: tax incentives, associated benefits

- General overview on Portugal: market; government measures
- What to look for when deciding on the adequate real estate investment vehicle (for investment in Portugal and abroad)?
- Real estate investment trends in Portugal: promotion, renovation (reabilitação urbana), etc.
- Tax Incentives : on investment vehicles; on Projects; Kick off, maintenance and exit taxation strategies.
- Associated benefits: NHR & GV.

Filipe Freitas da Costa, Advogado / Lawyer, Caetano de Freitas & Associados, Sociedade de Advogados, Lisbon



12.00 MAURITIUS

Real estate investments vehicles, taxation, incentives (residency)

- Introduction to Mauritius
- Investment in real estate by non-citizens
- IRS, RES and new merged rules
- How to structure the investment
- Tax issues
- Residency and citizenship

Ludovic Verbist, Managing Director, AAMIL Group, Geneva and Mauritius

12.40 Lunch

14.10 UNITED ARAB EMIRATES - DUBAI

Real estate investments, legal aspects, incentives (residence permit)

- Presentation of the UAE legal regime: security and stability
- Presentation of the UAE real estate market
- Real estate investments vehicles: the main entities to choose for investments (tax aspects)
- Real estate investments: an interesting way to become resident
- UAE residence permits: overview of the several advantages

Cécile Villacres-Acolas, Partner, Rosemont Consulting SARL, Monaco

14.50 Coffee break

15.10 MONACO

Real estate investments vehicles, legal aspects, incentives (residence permit)

- Key issue to be considered when buying a property in Monaco
- Real estate investment vehicles: the tax incentives
- Real estate investment vehicles: legal structures which can be used
- Balance between transparency and asset protection
- Real estate investments and obtaining a Monegasque residency permit

Cécile Villacres-Acolas, Partner, Rosemont Consulting SARL, Monaco

15.50 Other interesting jurisdictions: Turkey, Malta, Cyprus, Gibraltar, Isle of Man etc

Simon Denton, Managing Director, Sovereign (UK), London

16.50 End of the conference



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PRACTICAL INFORMATION

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FEE

1250 CHF (+ VAT 8%)
 Additional registrations: - 50%

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- 25 January 2016 refund of 100%
- 10 February 2016 refund of 50%
- after 10 February 2016 no refund will be made for cancellation.

REGISTRATION FORM

Yes I register for the conference "Smart real estate solutions" in Geneva on 25 February 2016.

1ST PARTICIPANT

Full name

Position

E-mail

2ND PARTICIPANT (-50%)

Full name

Position

E-mail

Company.....

Address.....

Postcode City.....

Tel Fax

Mastercard VISA AMEX

Credit card N°: ____/____/____/____ Expiry date: ____/____

Cardholder

Address of AMEX cardholder

Date Signature

The organisers reserve the right to change the programme if, despite their best efforts, circumstances oblige them to do so.