INTERNATIONAL RETIREMENT SEMINAR 2017

JOHANNESBURG - 22 AUGUST 2017

07:30 REGISTRATION

08:00 OFFICIAL WELCOME BY DANIEL SILKE: POLITICAL ECONOMY ANALYSTS, FUTURISTS AND PASSIONATE KEYNOTE SPEAKERS

Daniel Silke

As Director of the Political Futures Consultancy based in Cape Town, Daniel serves a host of major global blue-chip companies with outstanding keynotes and workshops aimed at the convention, conference and events industries. He has over 15 years' experience in delivering flagship presentations on Global, African and South African political and economic trends. Daniel holds a Master's degree from the University of Cape Town in South African and International Politics and was attached to the university's Institute for the Study of Public Policy where he tutored within the broader Department of Political Studies. Daniel then served in public office as a Member of the Western Cape Provincial Parliament and City Councillor in the City of Cape Town holding positions of whip for his party as well as portfolio committee chair for economic development. Since launching his consultancy, Daniel has become a familiar name on the corporate speaking circuit and in the media - both within his native South Africa and overseas. He lectures regularly to university audiences in the United States with recent contracts at the Robert Morris University in Pittsburgh PA and Lynn University in Boca Raton Florida. He is also a global political trend/risk consultant for GLG based in New York City and is on the Duke Corporate Education panel of speakers. Daniel is the author of the book "Tracking the Future: Top trends that will shape South Africa and the World" and regularly writes columns for Fin24/News24 and Business Day Online.

08:15 JOANNE BAYNHAM: DIRECTOR AND HEAD OF INVESTMENT STRATEGY – MITONOPTIMAL SOUTH AFRICA (PTY) LTD

TOPIC: INVESTING IN UNCERTAIN TIMES

Joanne Baynham

Joanne is a Chartered Accountant and holds the Chartered Financial Analyst® (CFA®) designation. Having spent 6 years with Appleton Asset Management, Joanne moved to Optimal Fund Management prior to the merger with Miton Investments. She has been fortunate enough to have been in the financial industry for over 17 years and has experienced both bull and bear market cycles. Based in Cape Town, she has lead responsibility for macro-economic, asset allocation and fundamental research. She is also the lead manager for Core Growth and Co-manager of Core Diversified, MitonOptimal's flagship offshore fund. Joanne is a regular host on CNBC Africa, sharing views on international market moving events.

08:35 Q&A

08:45 **ANDREW RISSIK: MANAGING DIRECTOR - SABLE GROUP**
TOPIC: TAKING STOCK OF THE RAND AND SOUTH AFRICA, HOW DID WE GET HERE AND WHERE TO NOW?


Andrew Rissik

Andrew grew up in South Africa, where he was schooled at Michaelhouse and then completed his Economics degree at the University of Stellenbosch. He served as an officer in the South African Navy before completing his management training with McCarthy Group, part of Anglo American Corporation. He then relocated to their UK operation in 1994. After this he was involved in several private equity deals with UK and SA investors before returning to South Africa in 2004. He established a company that facilitated the investment of UK client funds into the emerging South African property market and successfully sold his interests in 2011 before being appointed to head up Sable Group's Global Forex business and more recently their South African Immigration business. Outside of work Andrew is a keen sailor who has competed internationally and spends many weekends away either sailing or enjoying the outdoors with his wife and two children.

09:05 **Q&A**

09:15 **COMFORT BREAK**

09:25 **JACQUES SCHERMAN: MANAGING DIRECTOR – ARTON CAPITAL (AFRICA) &**
FIRAS KAYSI: VICE-PRESIDENT, BUSINESS DEVELOPMENT - ARTON CAPITAL
TOPIC: RETIREMENT ABROAD – CITIZENSHIP AND RESIDENCE OPTIONS FOR HNWI SOUTH AFRICANS


Jacques Scherman

Jacques completed his undergraduate studies at the University of Johannesburg (RAU) and his postgraduate study at the University of the Witwatersrand. He was admitted as an Attorney of the High Court of South Africa in 2002. He commenced practise as a forensic prosecution litigator for a top tier law firm and was awarded the right of appearance in the High Court in 2003. In 2004 Jacques emigrated to Hong Kong where he went on to become the regional head of Asia and Africa for Sovereign, one of the world's leading trust companies. In 2014, he took a year-long sabbatical living in Japan and in 2015, he returned to South Africa where he began to work for Arton Capital as a Vice President of Business Development. He was later promoted to Managing Director of Arton South Africa and is currently based in Cape Town.


Firas Kaysi

Firas brings more than 25 years of Private Banking financial services and immigration experience for high net worth clientele. Active in Canada and the Middle East, he has held senior positions in financial institutions such as Merrill Lynch, as well as investment banking companies in Switzerland and the Middle East. His fields of expertise include Private and Investment banking, structuring of financing-based solutions. His Canadian credentials include: Certified Financial Planning, Canadian Securities Code (equivalent to the US Series 7), Branch Managers and Compliance, to name a few.

09:45 **Q&A**

09:55 **PETER DAVIS**
TOPIC: QROPS UPDATE


Peter Davis

With an excess of 40 years in the pensions profession, Peter heads the Isle of Man and Guernsey-based PenTech Group, industry renowned specialist international pensions technicians, supplying full technical support to international pension providers and their business introducers worldwide. He commenced his actuarial studies in 1973 in New Zealand and concluded in the USA before moving to one of the major international life and pension providers (now Canada Life). He continued for a period with Chartered Trust and later with Standard & Chartered Bank before establishing one of the first Pensioneer Trustee businesses in the Isle of Man in 1995. He is a US associate of the Association of Pension Professionals and Actuaries (College of Pension Actuaries) and continues as a Managing Trustee of two US Occupational schemes. He also holds the three CII Diplomas in Financial Planning/ Pensions and a Fellowship with the UK CPD Institute.

10:10 **PETER DAVIS**
TOPIC: IS A UK SIPP AN OPTION?

10:25 **Q&A**

10:35 **COFFEE/TEA BREAK**

10:55 **SEAN GILLEASE: BUSINESS DEVELEOPMENT MANAGER – SOVEREIGN TRUST (CHANNEL ISLANDS) LIMITED**
TOPIC: INTERNATIONAL OCCUPATIONAL PENSION SCHEMES – ARE THERE ANY TAX BENEFITS?

Sean has recently joined Sovereign's Guernsey office as a Business Development Manager, having spent the last 7 years with an independently-owned Guernsey financial services business, most recently acting as Group Sales & Marketing Manager. Sean has built up a sound knowledge of international and domestic pensions, particularly in respect of Guernsey RATS, QROPS, QNUPS and SIPPs and has spent a lot of time building relevant relationships and working on the development of group international pension and savings plans. Sean will be focusing on developing the domestic and international retirement solutions available from Guernsey, in association with the existing business development teams in South Africa.

11:15 **Q&A**

11:25 **TIMOTHY MERTENS: CHAIRMAN – SOVEREIGN TRUST (SA) LIMITED**
TOPIC: UPDATE ON 40 (EE) RETIREMENT PLANS: STILL RELEVANT – STILL WORKING


Timothy Mertens

Tim was educated at St Andrews College Grahamstown and after completing national service in the South African Navy went on to study law at the Universities of Cape Town and Natal. He articled at prominent law firm DLA Piper Cliffe Dekker Hofmeyr before joining Fedsure Holdings as Cape Regional Legal Adviser. He later entered the offshore services industry as Managing Director of Sovereign Trust (SA) Limited, a role he held for 12 years, after which he became its Chairman in 2010. Tim is a founder member of the South African branch of STEP and has extensive experience in cross border and offshore tax planning. He is passionate about classic cars and is married with three children.

11:45 **Q&A**

11:55 **DOMINIC WHEATLEY: CHIEF EXECUTIVE – GUERNSEY FINANCE LBG**
TOPIC: WHY IS GUERNSEY THE BEST PENSION JURISDICTION?


Dominic Wheatley

Dominic is Chief Executive of Guernsey Finance, the promotional agency for Guernsey's finance industry. His role includes business development and the promotion of Guernsey's finance industry in the island's target markets including Europe, the US and the emerging markets, and liaison with industry associations and government, both in Guernsey and further afield. Previously Chief Marketing Officer of the Willis Global Captive Practice and Managing Director of its Guernsey business, Dominic has more than 25 years of finance experience in London and, for the past 20 years in Guernsey. Dominic is a member of the Institute of Directors and serves as a non-executive director on a number of local boards. He is a fellow of the Chartered Insurance Institute and holds an M.B.A from Warwick University.

12:05 **THANK YOU AND CLOSING BY DANIEL SILKE**

12:20 **LIGHT LUNCH AND NETWORKING**

ABOUT SOVEREIGN

Sovereign opened its first office in Gibraltar in 1987 and has since grown into one of the largest independent corporate and trust service providers in the world. We currently manage over 20,000 structures for a wide variety of clients – companies, entrepreneurs, private investors or high net worth individuals and their families – and have assets under administration in excess of US$10 billion.

Sovereign Corporate Services provides company formation and management in all major jurisdictions, together with comprehensive advice and support to assist companies of all sizes to establish and sustain operations successfully in foreign markets – from full back-office solutions to assistance with tax and regulatory compliance. This includes accountancy, human resources, pensions, insurance, trademark and intellectual property protection, obtaining local licences and permits, and executive relocation.

Sovereign Private Client provides secure, efficient wealth and succession planning to internationally mobile families and entrepreneurs. We specialise in the design and implementation of structures, using trusts, foundations, companies and funds, to hold assets and investments. We also provide the support for long-term sustainability, which includes accountancy, foreign property ownership, retirement planning, residence and immigration, insurance, as well as yacht and aircraft registration and management.

Sovereign Retirement Planning provides retirement solutions that offer choice, transparency and portability across multiple jurisdictions. Our reputation for excellence in scheme administration and our record of innovation and technical expertise have propelled Sovereign to become a market leader in the transfer and provision of international pension schemes. When combined with the technical knowledge of our in-house specialists and qualified actuaries, this means that Sovereign can cater for any alterations to a member's situation over time.

Sovereign has built a network of offices or agents in all major international finance centres. This global reach enables us to provide local expertise with an international dimension, whilst allowing our clients to access a global service from a local point of delivery. In all jurisdictions that require us to be licensed, we hold the appropriate authorisations.

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