

# 2022 MAURITIUS SEMINAR

Cape Town – 31 October ▪ Johannesburg – 2 November



Regan van Rooy

RISCURA

Mauritius

Sotheby's  
INTERNATIONAL REALTY

## 2022 MAURITIUS SEMINAR AGENDA

08:00 -  
08:30

### REGISTRATION

08:30

### OFFICIAL WELCOME AND INTRODUCTION

Coreen van der Merwe – Director of Sovereign Trust (SA) Limited



Coreen van der Merwe

After Coreen completed her Master's Degree in Commercial Law at Stellenbosch University, Coreen joined Herold Gie Attorneys in Cape Town. She spent 3 years practicing law after which she joined Sovereign Trust (SA) Limited as a legal consultant. She has obtained a certificate in International Tax Law from the University of Cape Town in 2009. In 2010 Coreen was appointed as the Managing Director of Sovereign's South African operations; a position she held for 9 years until she moved to Stellenbosch where she now heads up this satellite office. Coreen has over 15 years of experience in the offshore industry with a specific focus on structuring offshore companies, trusts (including international retirement trusts) for South African tax residents and business expanding into Africa, Europe and the United States. Coreen is regularly interviewed by business journalists around the country and is a familiar face and voice on eNCA and RSG. Coreen lives in Stellenbosch with her husband, two daughters and their Persian cat, Charlie. She is an enthusiastic tennis and table tennis player and recently took up mountain biking.

08:40

### INVESTING IN AFRICA – Valuations and other considerations

Sean Winter – Executive at Alternative Investments Africa



Sean Winter

Sean has over 20 years of experience as a Chartered Financial Analyst and has held executive positions across companies in South Africa and Mauritius. He is passionate about Africa and assisting investors in creating African wealth through best-in-class alternative investment services. As part of RisCura's award-winning valuation team, Sean focuses on developing solutions and strategic partnerships in the due diligence and independent valuation space. RisCura is the leading provider of Independent Valuations on the continent and offers the full range of valuation services from equity and debt, to plant, machinery and equipment, farms, and game lodges through to luxury yachts.

09:10

### Q&A

09:15

### INTERNATIONALISING YOUR STRUCTURE VIA MAURITIUS

Vanessa Turnbull-Kemp – International Tax Specialist at Regan van Rooy



Vanessa Turnbull-Kemp

Vanessa is an international tax specialist with fifteen years of experience. Vanessa has an Honours degree and Higher Diploma in Tax, she started her career in the tax policy division at South Africa's National Treasury, before working in the international tax teams of KPMG and Deloitte. She also worked as an international tax manager at Sasol before joining Regan van Rooy in 2020. Vanessa lives in Pretoria with her husband and two young daughters. In her spare time, Vanessa enjoys building Lego, reading and spending quality time with her girls.

09:45

Q&A

09:50

BATHROOM – COFFEE BREAK

10:10

**PITFALLS AND PATHWAYS TO A SUCCESSFUL MAURITIUS STRUCTURE – Let's get practical**

**Roné Silke – Senior Consultant at Sovereign Trust (SA) Limited**



Roné Silke

Roné obtained an LLB degree at the University of Stellenbosch and was admitted as an attorney and conveyancer of the High Court of South Africa. She practiced law for seven years, specialising in property and contract law. Looking for a new challenge, she joined the offshore industry with a specific focus on structuring offshore companies and trusts (including international retirement trusts) for South African tax residents and businesses expanding into Africa, Europe, Asia and the United States. With more than 10 years' experience in this field, she is passionate about finding bespoke solutions for her clients. Roné is also a full member of the Society for Trust and Estate Practitioners. Roné lives in Stellenbosch with her husband and two children. She likes the outdoors, especially mountain biking, reading and socialising with family and friends.

10:40

Q&A

10:45

**MAURITIUS COMMERCIAL BANK – YOUR TRUSTED FINANCIAL PARTNER GLOBALLY**

**Pascaline Alain – International Private Banking Expert at MCB**

**Sharon Cleopatre – Relationship Manager at MCB**



Pascaline Alain

Pascaline has acquired considerable working experience over the past 15 years as a Private Banker. During this period, she has been managing, developing, retaining and growing profitable banking relationships with ultra-high-net-worth international clients across the African continent, with a special focus on South Africa. She is actively involved in the crafting, development and delivery of solutions that meet the client's sophisticated needs. She is well versed with the regulatory and compliance processes covering FATCA and CRS requirements, KYC procedures as well as AML requirements. She holds a Bachelor Degree in Business Enterprise from the University of Birmingham, UK as well a STEP Certificate in International Trust Management and STEP Advanced Certificate in Trusts: Law and Practice.



Sharon Cleopatre

Sharon has over 19 years of banking experience and has been actively involved in the International Financial Sector for the past 13 years. In her role as Relationship Manager within the Global and International Corporates ('GIC') segment at MCB, Sharon is responsible for promoting the Mauritian International Financial Centre ('MIFC') in order to expand the client base of GIC and works closely with different stakeholders of MIFC such as fiduciaries, law firms, multinationals and regional corporates. Sharon is well versed with the regulatory and compliance processes covering FATCA and CRS requirements, KYC procedures as well as AML requirements. She often participates in conferences and forums pertaining to the international financial sector and keeps abreast of latest developments of this sector. Sharon holds a Bachelor Degree in Business Management and Leadership from Curtin University Mauritius.

11:15

Q&A

11:20

BATHROOM – COFFEE BREAK

11:35

**YOUR RESIDENCY OPTIONS IN MAURITIUS – A look at the wide options available and real world feedback on the process of relocating****Richard Neal – Managing Director of Sovereign Trust (Mauritius) Limited****Vidish Jugurnauth – Client Services Director of Sovereign Trust (Mauritius) Limited**

Richard Neal

Richard is the Managing Director of Sovereign Trust (Mauritius) Limited. He was based in the South African offices (Cape Town then Johannesburg and then back to Cape Town) for 10 years but since March 2022 he and his wife have been based in the North of Mauritius. Richard has been a part of Sovereign Trust since June 2012, first starting out as a Consultant (for three years), then Director in February 2016, then to the role of Managing Director of the SA office in January 2020 and finally to the role of Managing Director of Sovereign Trust (Mauritius) Limited as of 1 June 2022. Richard completed a B Com PPE as well as a Postgraduate Diploma in Enterprise Management, both at the University of Cape Town (UCT). After his studies he worked in Marketing for two years, following which, he joined Sovereign Trust (SA).



Vidish Jugurnauth

After completing his Bachelor of Sciences Honours degree in Economics, Vidish spent five years in London studying accountancy at the London College of Accountancy. After returning to Mauritius, he joined the Mauritius Revenue Authority in the tax processing department. He later joined a Corporate Services Provider as client accountant where he worked for five years during which he moved to the Trust and Corporate department as senior administrator. He joined Sovereign in 2015 and was appointed Client Services Director in 2019 and has been overseeing the administration department and manage the existing portfolio of clients. Being fluent in three main languages including French, he has been actively involved in business development and providing support to the sales team to assist clients especially in French speaking countries. He is currently studying his LLB from the University of London. With around 13 years' experience in the Financial Services industry, he has expertise in accounting and administration of Global Business companies and Trusts and is an approved officer of the Financial Services Commission and serves on the board of various clients' companies.

12:10

**Q&A**

12:15

**INVESTMENT OPPORTUNITIES IN REAL ESTATE IN MAURITIUS****Timo Geldenhuys – Director of Mauritius Sotheby's International Realty**

Timo Geldenhuys

Timo originally hails from Durban, South Africa where he attended Durban High School. After completing an IMM Graduate Diploma in marketing, he travelled and worked in Europe and Canada.

The early part of his career was in brand marketing where he worked for the Rembrandt Group as well as Megapro Marketing, South Africa's leading Sports Marketing Agency. In 2003 he started his real estate career, specializing in selling golf estates in SA.

Timo is now a 17-year veteran in the Mauritian real estate industry, specializing in the English-speaking markets, particularly South Africa, the UAE, and the United Kingdom. He speaks English, German, and Afrikaans.

Timo and his young family moved to Mauritius in 2005, where he held various senior positions within ENL, one of the biggest developers in Mauritius, including playing an instrumental role in bringing Mauritius Sotheby's International Realty (MSIR) to the island in 2015. Timo, together with his partner, Chris Lazare, structured a buy-out of the MSIR brand in 2020 and they have taken the business from strength to strength since. Part of the global network, Sotheby's International Realty with a record sale of USD 204 billion in 2021, MSIR is the voice of luxury in Mauritius.

12:45

**Q&A**

12:50

**CLOSING REMARKS – Coreen van der Merwe**

13:00

**LIGHT LUNCH & NETWORKING**

### ABOUT SOVEREIGN

Sovereign began in Gibraltar in 1987 and has since grown into one of the largest independent corporate and trust service providers in the world. We currently manage over 20,000 clients that include companies, entrepreneurs, private investors or high net worth individuals and their families – and have assets under administration in excess of US\$10 billion.

**Sovereign Corporate Services** – offers company formation and management across all major jurisdictions, together with the necessary support to assist companies of all sizes to establish and sustain operations successfully.

**Sovereign Private Client Services** – provides trustee services, wealth management and succession planning to internationally mobile families and entrepreneurs.

**Sovereign Retirement Planning** – devises and administers individual and corporate international pension schemes that offer choice, transparency and portability across multiple jurisdictions.

**Sovereign Insurance Services** – offers bespoke corporate and personal insurance services for our clients, wherever they are domiciled.

We have established a network of offices or agents in all major international finance centres allowing our clients to access a global service from a local point of delivery. We hold the appropriate authorisations in all jurisdictions that require us to be licensed.

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