



SOVEREIGN™

Corporation overseas expansion & market entry – Middle East, EU, SE Asia and Africa

A presentation delivered by

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Going Global Live , ExCel, London and visit our stand G2420 to meet
Stephen, David, Roberta and Simon

Doing business in the Middle East, EU, SE Asia and Africa!

Seminar content



Middle East

UAE, Bahrain, Oman, Qatar and Saudi Arabia.

European Union

EU access to 27 member nations with compelling low tax regional headquarter deployment in Cyprus, Malta and Ireland.

SE Asia

China and regional market entry with exciting opportunities for corporates setting up in Hong Kong and Singapore.

Africa FDI

Utilising Mauritius as a regional hub to undertake market entry, investment and corporate expansion into Africa.



The Middle East

Real GDP for the Gulf Cooperation Council (GCC) is \$466.2B with non-oil activities representing 73.2% of GDP. Predicting a 4.4% growth in future years.

No personal Income Tax with Free Zones offering 100% foreign ownership offering corporates to undertake business at the cross-roads of Europe, Asia and Africa boasting a skilled workforce, talent and world class infrastructure.

Dubai, UAE

The region's best-known business gateway, home to over 50 Free Zones. With its reputation for innovation, a world-class lifestyle and a robust entrepreneurial landscape, Dubai is often the first choice for international companies entering the region. 9% CT and 5% VAT.

Saudi Arabia (KSA)

With Vision 2030 driving rapid transformation, KSA has become the largest and fastest growing market in the GCC. The regulatory landscape is constantly evolving, making local expertise essential for success. 20% CT and 15% VAT.

Bahrain

Offering a stable, business-friendly environment with compelling tax advantages and low maintenance requirements. A business Hub and incubator immediate solution is available offering a cost-effective entry point for SMEs and entrepreneurs. Bahrain has easy access to Saudi Arabia via the King Fahd Causeway. 0% CT for profits less than Euro 750M and 10% VAT.

Qatar

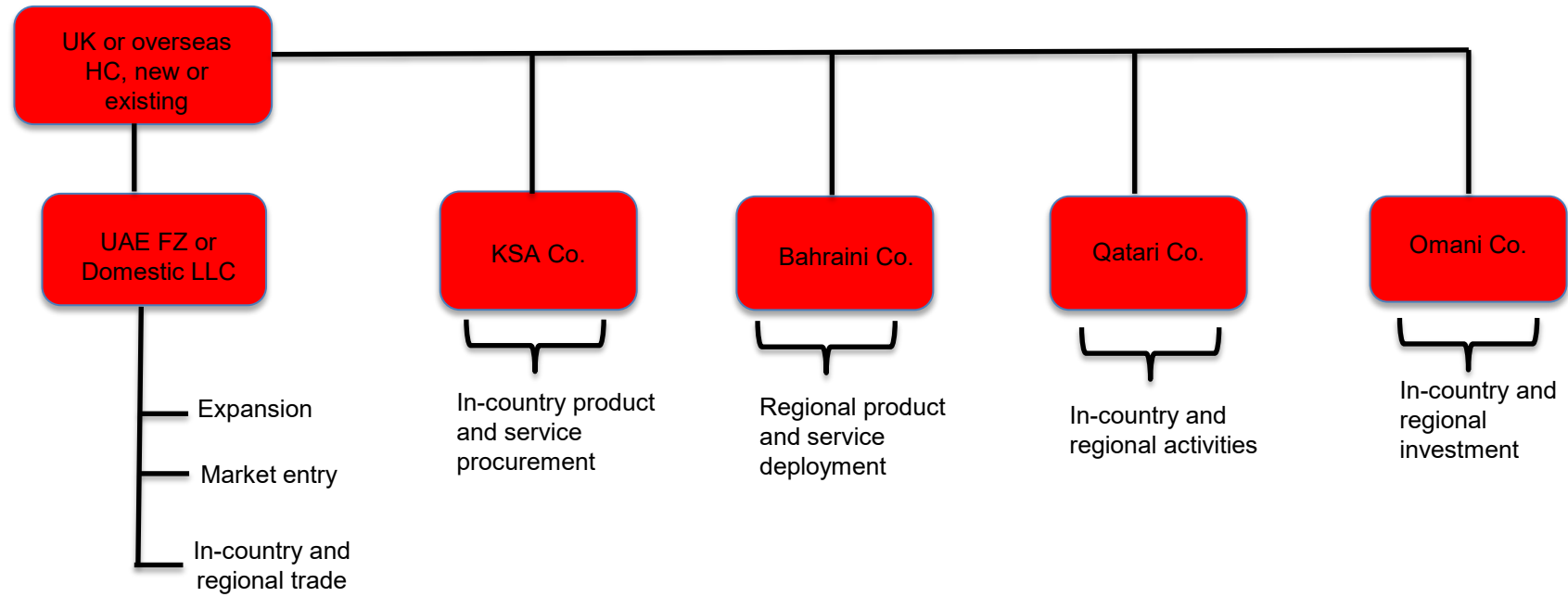
Focusing on infrastructure, education, oil & gas and wastewater management, with growing foreign investment and partnership opportunities. The mainland and three key Free Zones provide flexible setup options. 10% CT and with 5% VAT to be introduced.

Oman

Offers strategic access to the Indian Ocean trade routes, with a focus on tourism, logistics, and coastal free zones. Its economy is more locally driven, providing opportunities for businesses aligned with national development goals. 15% CT and 5% VAT.

Illustration 1

Middle East corporate expansion and market entry



100% foreign ownership permitted, with share ownership offering immigration residency visas for management and key staff.





European Union

An EU corporate can access the single market, regulatory harmonisation and funding opportunities, being able to trade freely across 27 member nations reaching over 450M customers. The EU has signed 40 trade agreements and its companies enjoy preferential access to global markets thanks to free movement of labour. The EU is investing heavily in digital AI and green tech promoting single market initiatives. GDP for 2025 is \$21T accounting for 17% of global GDP.

Cyprus

Low corporate (12.5%) taxation strategically located the crossroads of Europe, Asia and Africa, an ideal location for a RHQ promoting English Common Law. The country has signed 65 DTAs which includes the UK and foreign nationals can benefit from an attractive non-domiciled tax regime resulting in overseas income and gains not being exposed to local taxation. Both EU and non-EU nationals can apply for the user-friendly residency programs. GDP of \$37.46B.

Malta

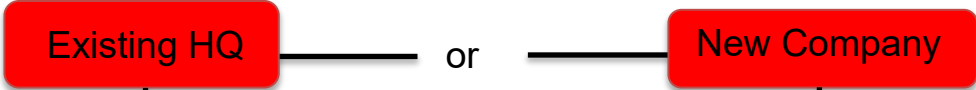
Corporates can enjoy the lowest CT rate in the EU being 5%. A member of Schengen with DTAs signed with over 70 nations including the UK. Strategically located with easy access to Europe, North Africa and the Middle East. Foreign nationals can take advantage of an attractive tax regime promoting low tax residency programs for EU and non-EU persons. GDP of Euro 6.1B.

Republic of Ireland

Promoting a low CT rate of 12.5% a skilled workforce and a pro-business environment. Strategically located with access to European and North American markets offering a high quality of life, positive residency pathways and global connectivity. A GDP of \$600B with FDI inflows being the highest in the EU.

Illustration 2

EU corporate overseas expansion and market regional entry



- Austria
- Belgium
- Bulgaria
- Croatia
- Cyprus – **NO DIVIDEND WHT**
- Czech Republic
- Denmark
- Estonia - **NO DIVIDEND WHT BUT BEST USE A TREATY PARENT**
- France
- Germany
- Finland
- Greece
- Hungary – **NO DIVIDEND WHT**
- Italy
- Latvia – **DIVIDENDS PAID TO TAX HAVENS WILL SUFFER 20% OF WHT**
- Lithuania
- Luxembourg
- Ireland Republic of
- Malta - **NO DIVIDEND WHT**
- Netherlands
- Poland
- Portugal
- Romania
- Slovakia
- Slovenia
- Spain
- Sweden

SE Asia – Hong Kong and Singapore - gateways to mainland China and Asia



Hong Kong

Offering strategic access to global markets, a low tax regime benefitting from a source-based tax system, boasting a world class infrastructure, therefore being a conductor for international business and finance. Offering tariff free access to Chinese markets. English law remains in place which is why HK is ranked amongst the top financial centres. GDP is \$424B. CT 16.5% but only exposed on locally sourced income and DTAs signed with UK and many other countries.

Singapore

A global business hub promoting a pro-business environment with access to high growth Asian markets including China. Located at the crossroads of shipping routes, ranking amongst the top global trading ports facilitating +\$1T in annual trade. Ranked 1 for ease of doing business in Asia. Promoting a sourced based tax regime with 17% being the headline CT rate. Ranked high in World Bank Human Capital Index. A global leader in tech innovation. GDP is \$564B. A raft of DTAs exist including the UK.



Hong Kong – Company Formation

Planning and Set-up

Business entity structure planning
Incorporating a company limited by shares is a common practice



Incorporation
Availability of the proposed company name
Director, shareholder, company secretary
Registered address
Article of Association
(24 - 48 hours)



Successful incorporation
Certificate of Incorporation
and Business Registration Certificate

Early Stage of Operation

Planning for **key personnel to relocate** to Hong Kong

Opening bank account
(typically 8 – 12 weeks)

Lease of office space

Recruitment of **local staff**
Redeployment of **overseas staff**

On-going Stage of Operation

Ongoing Compliance requirements
Local registered address
Local resident company sec
Maintain at least one director and one shareholder
Appointed auditor
Company Registry Renewal
Business Registration
Annual General Meeting

Finance
Maintain company accounts
Annual tax return
Employee payroll & pension
Employer return filing
Corporate audit

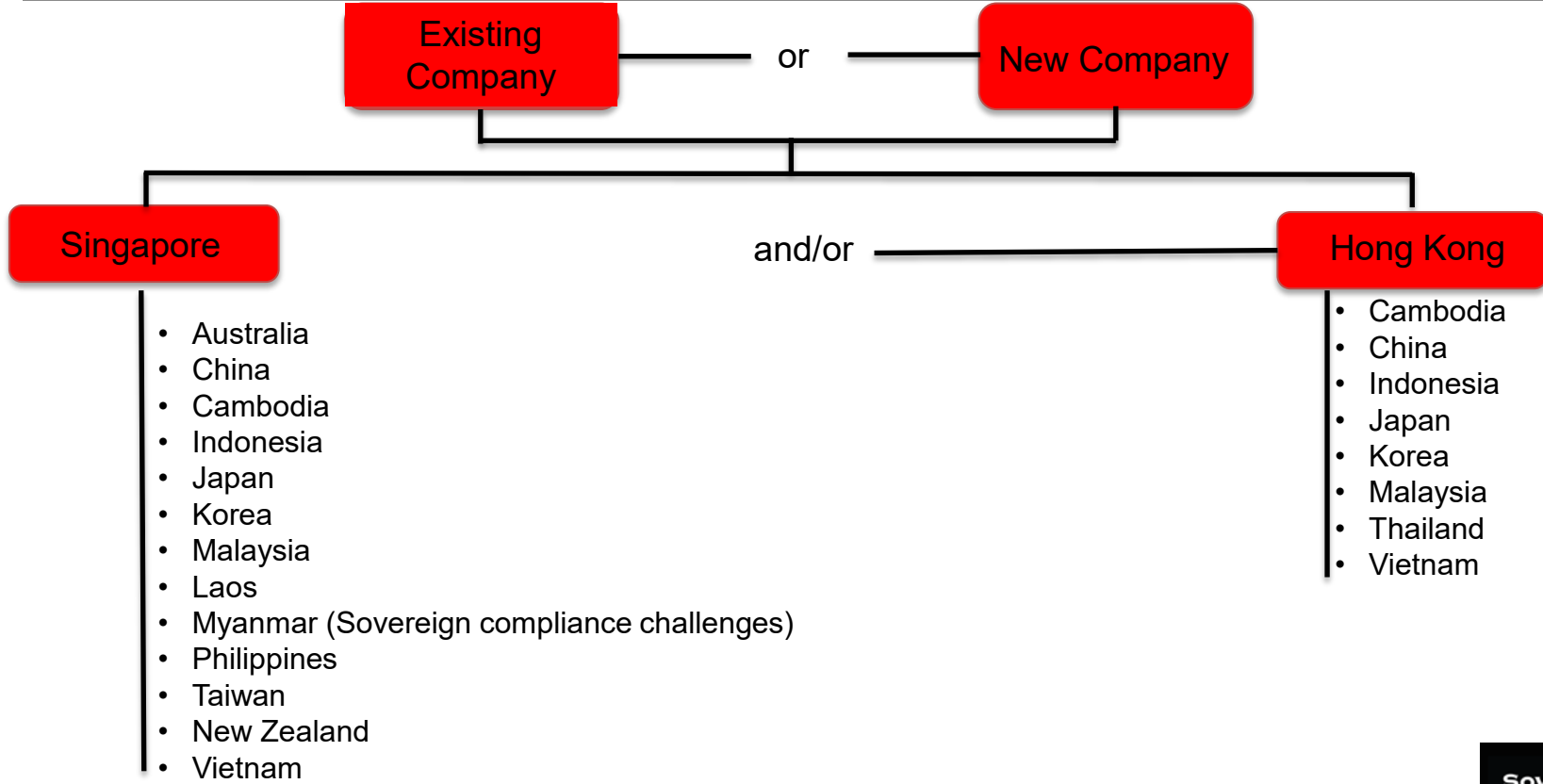
Establishing a Singapore company

- ✓ Singapore Resident Director & Corporate Secretary
- ✓ Financial Statements need to be prepared but not necessarily filed
- ✓ High threshold for mandatory audit
 - Revenue > 10M SGD
 - Assets > 10M SGD
 - Employees > 50 full time
- ✓ Can be 100% foreign owned
- ✓ Banking options (Traditional or Fintech)
- ✓ 1-2 days set up time, digital process



Illustration 3

Corporate overseas expansion and market regional entry into South-East Asia



Mauritius a gateway for investment for African FDI, market entry and corporate deployment



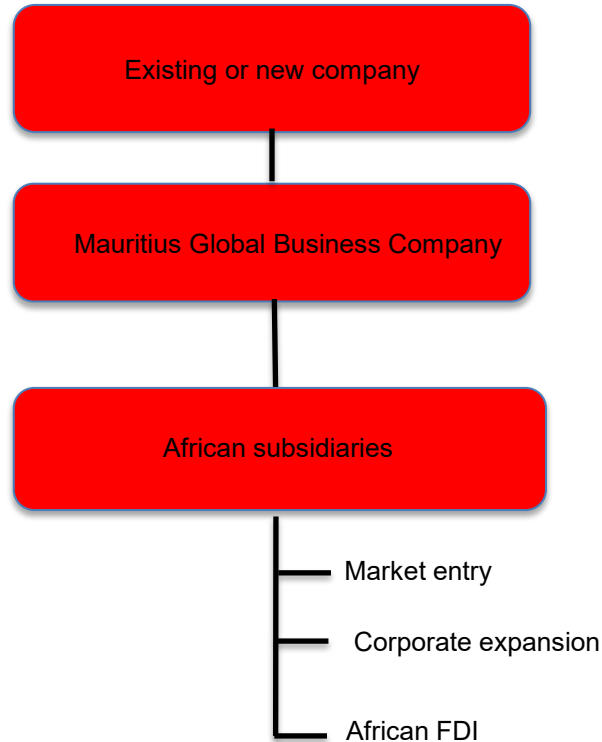
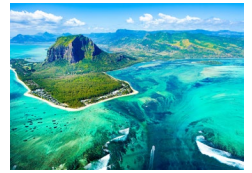
A culturally diverse population of 1.27M, an average age of 38, skilled bilingual workforce (English and French) with local GDP of \$15.41B. Leading industry sectors are financial, insurance, tech, tourism and hospitality. A low Corporate Tax rate of 15% promoting user friendliness for business startups, RHQ, offering investor protection and legal security. Ranked among the most open economies of Africa and situated at the crossroads of Asia and Africa. Extending a favourable tax regime for individuals that relocate to Mauritius, offering no CGT, no IHT, low personal Income Tax rates made available through a portfolio of residency programs. Unique DTAs with Africa countries, the UK and other nations.

The Continent of Africa

Presenting immense economic potential due to fast growing population, an expanding middle class, rich natural resources and increasing digital connectivity. The population surpassed 1.5B in 2024 and by 2030 the middle class is expected to grow to 1.1B. Over 80% of Africans use mobile telephones with mobile money adoption being a global leader. Africa enjoys 30% of the world's mineral reserves and is the highest entrepreneurial rate globally. African GDP is projected to be \$2.8T for 2025.

Illustration 4

African market entry, corporate expansion and deployment utilising a Mauritius Global Business Company





Q&A and visit us on stand number G2420

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